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Dear Philip W. Thayer
School of Advanced International Studies
Johns Hopkins University
Washington 9, D. C.

Dear Phil:

Thank you for your kind invitation to attend
the forthcoming Conference for Corporation Executives.
The subject of the Conference - The Challenge of
Soviet Bloc Economic Expansion - is a timely one.
Unfortunately, previous commitments prevent me from
attending.

I should, however, like to send one of my senior
economists, Mr. [redacted] to the Conference
as my representative. Will you please let me know
if this will be all right?

With best regards,

Sincerely,

Signed

Allen W. Dulles
Director

ODDI/ [redacted] :imc (11/14/58)
Rewritten: O/DCI/ [redacted] :kp
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Dean Philip W. Thayer
School of Advanced International
Studies
Johns Hopkins University
Washington 9, D. C.

Dear Phil:

Thank you for your kind invitation to join you in your upcoming Conference for Corporation Executives. As you would imagine, the subject of the Challenge of Soviet Bloc Economic Expansion is one in which we have great interest and I am extremely sorry that I will not be able to be with you.

With your permission, however, I would like very much to send one of my senior economists, Mr. [redacted]
[redacted], to sit in on these meetings in my place. Will you please let me know if this will be all right?

In the meantime, I have passed the agenda on to Mr. [redacted] and asked him to hold 2 and 3 December free until we hear from you.

Sincerely yours,

Allen W. Dulles
Director

CHDI: [redacted] inc (14 Nov. 58)

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Conferences for Corporation Executives



1906 FLORIDA AVENUE, N.W.
WASHINGTON 9, D.C. • ADams 4-2940

10- 8728

November 5, 1958

Mr. Allen W. Dulles
Post Office Box 1513
Main Post Office
Washington, D. C.

Dear Allen:

We very much hope you will be able to join us for our next Conference for Corporation Executives which will be devoted to The Challenge of Soviet Bloc Economic Expansion. We feel the topic to be one of particular interest at this time and would like to have you with us.

The Conference will be held at the Hotel Statler here in Washington on Tuesday and Wednesday, December 2nd and 3rd. The enclosed preliminary agenda will give you further details. If you are planning to attend, will you kindly let us know as soon as possible?

Sincerely yours,

Philip W. Thayer
Dean

Enclosure

Conferences for Corporation Executives



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PRELIMINARY AGENDA

Conference on

THE CHALLENGE OF SOVIET BLOC ECONOMIC EXPANSION

Date: Tuesday and Wednesday, December 2nd and 3rd, 1958.

Place: South American Room, Hotel Statler, Washington, D.C.

Attendance: The School welcomes attendance by any U. S. Business or Labor representatives with international interests. Priority in registration will be given representatives of Associated Companies. Other reservations will be accepted in order of their receipt.

Registration Fee: Representatives of Associated Companies, or their affiliates, may attend free of charge. The registration fee for executives of non-associated companies is \$25.00 per person per day.

Deadline for Reservations: Friday, November 28th at 12 Noon.

ANNOUNCEMENTS

All talks and discussions at this Conference will be off-the-record.

Because of the limited size of our staff, the School regrets that it can not undertake to obtain hotel reservations for Conference participants.

Checks should be made payable to: School of Advanced International Studies.

For Reservations, Please Write:

CONFERENCES FOR CORPORATION EXECUTIVES
1906 Florida Avenue, N.W.
Washington 9, D. C.

Telephone: ADams 4-2940

THE CHALLENGE OF SOVIET BLOC ECONOMIC EXPANSION

Tuesday, December 2nd

First Morning Session - Chairman

9:00 Recent Impressions of Peking
and Moscow

9:45 China's Emerging Position in
World Trade

10:30 Coffee Break

Paul M. A. Linebarger, Professor of Asiatic
Politics, School of Advanced International
Studies.

John L. Strohm, Author and Editor.

Dana Robinson, Raytheon Manufacturing Company.

Second Morning Session - Chairman

10:45 Intra-Bloc Trade and Aid
Policies

11:30 Economic Expansion as an
Instrument of Diplomacy

12:15 Luncheon Recess

Thomas B. Larsen, Lecturer on Soviet Affairs,
School of Advanced International Studies.

Leo Sweeney, Central Intelligence Agency.

Klaus Knorr, Center of International Studies,
Princeton University.

First Afternoon Session - Chairman

2:00 Soviet Economic and Industrial
Growth

2:45 Soviet Trade and Aid Programs

3:30 Break

Norman Burns, Deputy Director for the Near
East and South Asia, International Co-
operation Administration.

Francis Seton, Department of Economics,
Columbia University.

Mrs. Doris Whitnack, Division of Functional
Intelligence, Bureau of Intelligence and
Research, Department of State.

Second Afternoon Session - Chairman

3:45 Soviet Trade and Aid Policies

4:30 Psychological and Propaganda
Aspects

5:15 Cocktails

Paul H. Nitze, President, Foreign Service
Educational Foundation.

Abraham Katz, Staff Member, Committee on
World Economic Practices.

Waldemar A. Neilsen, The Ford Foundation.

THE CHALLENGE OF SOVIET BLOC ECONOMIC EXPANSION

Wednesday, December 3rd

First Morning Session - Chairman

Hans Heymann, Jr., The Rand Corporation.

9:00 Problems of American Participation in Economic Development

Oscar Gass, Gass, Bell and Associates.

9:45 The Soviet Iron and Steel Industry

To be announced.

10:30 Coffee Break

Second Morning Session - Chairman

Isaiah Frank, Deputy Director, Office of International Trade, Bureau of Economic Affairs, Department of State.

10:45 Negotiations for Licensing Russian Turbo-Drills

To be announced.

11:30 The British Attitude Towards Bloc Trade

G. F. Thorold, Economic Minister, The British Embassy.

12:15 Luncheon Recess

Afternoon Session - Chairman

Philip W. Thayer, Dean, School of Advanced International Studies.

2:00 American Attitudes Towards the Challenge

Douglas Dillon, Deputy Under Secretary of State for Economic Affairs, Department of State.

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Remarks:

For preparation of reply for DCI signature. The Director cannot attend but feels that someone from here probably should go.

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